Appendix 12d

REPORT

to occupy the academic position:

"Professor"	
"Associate Professor"	X
	one of the academic positions indicated shall be marked with the sign "X"

Candidates to occupy the position:

1	Chief Assistant	PhD	Angelina	Georgieva	Terzieva	UCTM
№	academic position	scientific degree	name	middle name	last name	workplace

Scientific area:

3	Social, Economic and Legal Sciences
code	name

Professional area:

3.7	Administration and Management
code	name

Scientific specialty:

Organization and Management of Production (by Industries)

The competition has been announced:

71	07.08.2026	Economics and Business Management	Faculty of Chemical and Systems Engineering
in SG issue	date	for the needs of the Department	Faculty

The report was written by:

Professor	PhD	Konstantin	Nikolov	Kolev	University of forestry
academic position	scientific degree	name	middle name	last name	workplace

1. Report for the candidate:

Chief Assistant	PhD	Angelina	Georgieva	Terzieva
academic position	scientific degree	name	middle name	last name

1.1. Meeting the minimum requirements under the Regulations:

A) The candidate meets the minimum requirements	20 points	X
B) The candidate doesn't meet the minimum requirements	0 points	
		one of the answers given is marked with the sign "X"

It must be filled in if answer B is marked. The publication activity of the candidate is analyzed. The response of the results achieved (quoted) is analyzed.

1.2. Relevance of scientific and / or applied research:

A) The research is relevant. Part of the research is pioneering (no results are known on the topic by other authors)	8 points	
B) Research is relevant. Results from other authors are known for each of the topics and / or applications studied.	6 points	X
C) Most of the research is relevant, but also some results are presented that have no scientific and / or applied value	4 points	
D) The smaller part of the research is relevant	2 points	
E) Research is not relevant	0 points	
		one of the answers given is marked with the sign "X"

The evaluation of the relevance of the research must be substantiated.
The research presented is relevant and addresses issues related to the organization and management of enterprises, technology transfer, and competitiveness. Particular attention is paid to opportunities for technological modernization of production, increasing investment activity, and ensuring the availability of qualified personnel. The significance of these issues stems from their impact on productivity, efficiency, and the market position of enterprises.

1.3. Objectives of the research:

A) Realistic and of scientific and / or applied interest	8 points	X
B) Realistic, but not of scientific and / or applied interest	4 points	
C) Unattainable (unrealistic)	0 points	

		one of the answers given is marked with the sign "X"

Objectives must be specified. The type of the set objectives must be justified
The objectives of the research focus on exploring opportunities for improving the organization of production, technological modernization, and enhancing the competitiveness of enterprises. Attention is also given to technology transfer, investment activity, and the training of qualified personnel. The objectives are realistic, clearly defined, and have scientific and practical significance, as they address problems related to the operations of enterprises.

1.4. Candidate research contributions:

A) With lasting scientific and / or applied response, they form the basis for new research and applications	20 points	
B) They are of significant scientific and / or applied interest, complete and / or summarize previous research	16 points	X
C) They are of scientific and / or applied interest	12 points	
D) Lack of significant contributions	8 points	
E) Lack of contributions	0 points	
		one of the answers given is marked with the sign "X"

Contributions must be specified. The type of results achieved must be justified.
The scientific publications of Chief Assistant Professor Dr. Angelina Terzieva contain scientific-applied and applied contributions related to the organization and management of enterprises. The main forms and characteristics of technology transfer have been systematized, and its relationship with innovation activities and competitiveness has been examined. In the field of production organization, the technological processes and equipment used in clothing manufacturing enterprises have been studied, and opportunities for their modernization through the introduction of software systems and automation have been identified. Trends in the investment activity of enterprises in the sector and changes in key economic indicators, including revenues, costs, profits, and profitability, have been established. Problems related to the training of qualified personnel and the mismatch between vocational training and the needs of enterprises have been analyzed. Two alternatives for establishing a cluster structure for marketing grain products have been developed, aimed at creating a more direct link between producers and consumers.

1.5. Participation of the candidate in the achievement of the presented results:

A) The candidate has at least an equal participation in the submitted papers	8 points	X
B) The candidate has at least an equal participation in most of the submitted papers	7 points	

C) The candidate has a secondary participation in most of the submitted papers	4 points	
D) The candidate participation is unnoticeable	0 points	
		one of the answers given is marked with the sign "X"

Critical notes must be provided if one of the items C or D is marked.

1.6 Pedagogical activity:

A) The candidate has effective and sufficient pedagogical activity at the university. The textbooks issued are modern and useful (they meet the requirements of the Regulations). The work with undergraduate and doctoral students is at a high professional level.	8 points	X
B) The candidate has sufficient pedagogical activity at the university. The textbooks issued satisfy the requirements of the Regulations.	6 points	
C) The pedagogical activity and / or textbooks issued are insufficient (do not meet the requirements of the Regulations)	0 points	
		one of the answers given is marked with the sign "X"

Critical notes must be provided if one of the items B or C is marked.

1.7. Critical notes:

A) Lack of critical notes	8 points	X
B) Critical notes of a technical nature	7 points	
C) Critical notes that would partially improve the results achieved in a small part of the research	5 points	
D) Critical notes that would partially improve the results achieved in most of the research	3 points	
E) Significant critical notes	0 points	

		one of the answers given is marked with the sign "X"

Critical notes must be provided if one of the answers C, D or E is marked.

1.8. Conclusion

A) The evaluation of the candidate's activity is **POSITIVE**	This evaluation is assigned to a total number of at least 50 points	X
B) The evaluation of the candidate's activity is **NEGATIVE**	This evaluation is assigned to a total number below 50 points	
		one of the answers given is marked with the sign "X"

To be filled in if requested by the member of the scientific jury
Based on the above assessment and the results achieved by the candidate under the individual criteria outlined in this opinion, I recommend that Chief Assistant Professor Dr. Angelina Georgieva Terzieva be appointed to the academic position of **ASSOCIATE PROFESSOR** in Higher Education Area 3. Social, Economic and Legal Sciences, Professional Field 3.7. Administration and Management, Scientific Specialty "Organization and Management of Production (by Industries)".

04.11.2026	The report was written by:	
date	**Prof. PhD Konstantin Kolev**	signature